



Bernard Cap Gains Business Insight, Improves Productivity with NGC's ERP Solution

MIAMI, FL – Jan. 11, 2012 – [NGC](#)[®] today announced that Bernard Cap, the largest supplier of dress uniform headwear to the U.S. Government and its agencies, is live on NGC's Enterprise Resource Planning ([ERP](#)) system.

Miami-based [Bernard Cap](#), an NGC customer since the mid 1990s, upgraded to NGC's latest ERP to gain important new functionality and reporting features. "It was a natural progression for us, as we've had very positive experiences working with NGC," said Jack Cendros, VP of Administration, Bernard Cap. "The latest version of NGC's ERP software gives us a new level of insight through much more detailed reporting and fast access to information. We can easily hone in on certain aspects of our business such as sales trends, profit margins, inventory levels, and other key data, as well as production information."

NGC's highly versatile fashion ERP system provides the flexibility to manage all types of companies, whether they manufacture or import, produce private label or branded merchandise, or sell to big box retailers or specialty stores. NGC's ERP includes a configurable EDI system, sophisticated financial accounting, flexible reporting features, and handles key business functions including Customer Order Processing, Purchasing, Manufacturing/Contractor Management, Inventory Control, Allocation, Distribution and Warehouse Management.

NGC's professional services team worked closely with Bernard Cap on the ERP implementation. "NGC was very responsive throughout the entire process," Cendros said. "NGC dedicated the right resources to get us up and running quickly."

"NGC's ERP solution will help drive a new level of productivity and operational efficiency at Bernard Cap, and we are pleased to continue working with a long-time customer," said Mark Burstein, president of sales, marketing and R&D, NGC.

About Bernard Cap

Bernard Cap Company specializes in the manufacture of fine quality uniform headwear for U.S. and foreign military forces, service academies, airlines, police, security, and other organizations. All of the company's headwear products are made to conform to customer specifications. Located in the Miami, Florida area since 1974, Bernard is the largest Class A dress uniform headwear supplier to the United States Government and its various agencies. All products are made in the company's Florida (U.S.A.) factory to the strict specifications of the U.S. Government. The same stringent quality standards are used to produce headwear for clients from 30 different countries around the world and from all markets within the uniform industry.

About NGC

NGC Software is a leading provider of [PLM](#), [Supply Chain Management](#), ERP and Product Testing software and services for brands, retailers and consumer products companies. NGC solutions

help increase profitability, reduce costs, improve speed to market and product quality, and manage compliance and testing. NGC has received top rankings by many leading industry analysts and has been recognized as a top 100 supply chain and logistics company by *Inbound Logistics*, *SupplyChainBrain* and *Supply & Demand Chain Executive*.

NGC customers include A|X Armani Exchange, Aeropostale, Billabong, Carter's, Casual Male, Hugo Boss, Jos. A. Bank, Lakeshore Learning, Lululemon Athletica, Marchon Eyewear, Spanx, Swatfame, VF Corporation, and many others. NGC has offices in Miami, New York, Los Angeles, San Francisco, China, India, Mexico, and El Salvador and is a wholly owned subsidiary of American Software Inc. (NASDAQ: AMSWA). For more information, visit www.ngcsoftware.com.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to substantial risks and uncertainties. There are a number of factors that could cause actual results to differ materially from those anticipated by statements made herein. These factors include, but are not limited to, changes in general economic conditions, technology and the market for NGC's (the Company) products and services including economic conditions within the e-commerce markets; the timely availability and market acceptance of these products and services; the effect of competitive products and pricing; the uncertainty of the viability and effectiveness of strategic alliances; and the irregular pattern of the Company's revenues. For further information about risks the Company and American Software could experience as well as other information, please refer to American Software, Inc.'s Form 10-K for the year ended April 30, 2011 and other reports and documents subsequently filed with the Securities and Exchange Commission. For more information about risks the Company could face as well as other information, contact Vincent C. Klinges, Chief Financial Officer, American Software, Inc., 470 East Paces Ferry Rd., Atlanta, GA 30305, (404) 261-9777. FAX: (404) 264-5206 INTERNET: <http://www.amssoftware.com>.

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