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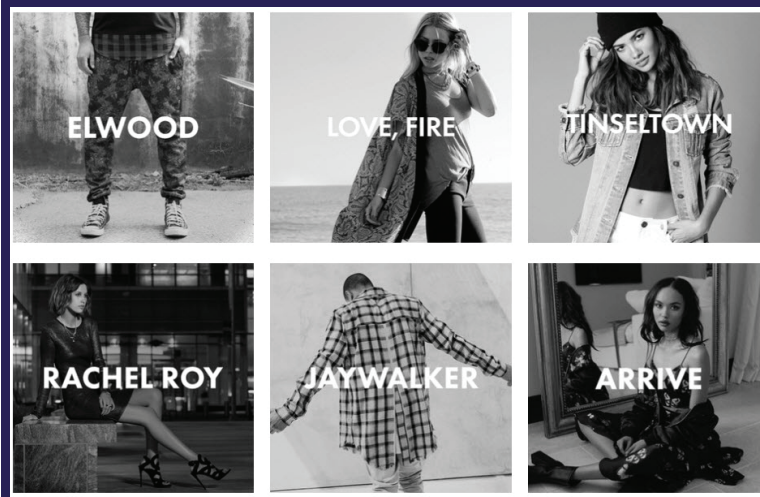
CASE STUDY

Topson Downs

Transforms Supply Chain Collaboration
and Visibility with NGC's Extended PLM

www.ngcsoftware.com

Customer: Topson Downs



"We chose NGC for their experience in the industry. We can tell NGC knows what they are talking about"

Alex Perez
Project Manager, Topson Downs

Background:

Based in downtown Los Angeles, Topson Downs (www.topsondowns.com) is a pioneer in out-sourced shipping and a leading supplier for quick response manufacturing – shipping millions of units a month, balancing dozens of product lines, and continually growing. Starting with junior apparel, Topson Downs now produces all categories of women's apparel for mass-market retailers and specialty stores, including the Tt and fire brands, as well as the elwood menswear brand.

Challenge:

Prior to selecting a PLM system, Topson Downs saw an acute need "to get organized – not just the data but the processes as well. We had data all over the place, and we were looking for a way to make our samples overseas," says Alex Perez, Programmer/Project Manager, Topson Downs. "We really had no system to manage sampling; instead, we had cut sheets where the designers would attach pictures, fabric and trims for cutting and sewing. We used a home-grown, green-screen application for production and had very poor visibility into the actual status of production." Topson Downs sought a PLM system that was easy to use, web-based and scalable – and NGC's Extended PLM proved to be the right solution.

NGC Solution:

Topson Downs chose NGC's Extended PLM software to streamline its design and production processes and transform supply chain collaboration and visibility. One of the key reasons for selecting NGC was "the experience they have in the industry," Perez says. "We could tell NGC knows what they're talking about. The system worked closer to the way we did, plus we liked the support team they had in place."

The Benefits of NGC PLM

Faster speed to market. With NGC's Extended PLM, all of Topson Downs' data resides in the PLM system and can be accessed via a web browser, allowing all of Topson Downs' users and trading partners to go to one place for the real-time information they need, when they need it. As a result, Topson Downs has greatly shortened its product lifecycle and can instantly respond to customer changes a critical benefit for a company that has built its reputation on quick-response manufacturing.

Streamlined business processes across all divisions. NGC's PLM has enabled Topson Downs to standardize its procedures across every division and create new efficiencies - improving productivity at every step of the design/production process. "Our process has changed from having people enter data into spreadsheets and then chasing down designers for information, to a build-as-you-go concept. The design team is in charge of all the data until the style is sold, and then the production team takes over," Perez says.

The Bottom Line

"It's amazing to have all the data in one place and know that it's updated," says Perez. "We're now following our production in real time and are able to utilize our overseas design room."

About NGC

NGC Software is a leading provider of cloud solutions for Supply Chain Management (SCM), Product Lifecycle Management (PLM), Enterprise Resource Planning (ERP), Advanced Quality Management (AQM) and Vendor Compliance (VC). NGC's Andromeda® platform empowers the "Connected Enterprise" by linking retailers and brands with their vendors, factories, suppliers, agents, logistics providers, and other global trading partners into a unified, real-time network, along with a full range of consulting services.

